

Vodafone Fixed Line

You can now earn 10% of your customers monthly landline call spend with Vodafone fixed line and Fone Logistics.

Now more than ever it is important to differentiate yourself from the competition. Vodafone fixed line can help you do this by expanding your product range and attracting business from both new and existing customers.

Selling benefits include:

- ✓ Guaranteed monthly income for the lifetime of the customer
- ✓ Stronger relationships with your existing customers
- ✓ Increased customer loyalty
- ✓ And ultimately a strong successful business!

Vodafone fixed line starts from £11.67 per month and offers competitive rates on local national and international calls. Customers can keep their existing numbers and can even add support Care packages for extra peace of mind. See below for full pricing:

Analogue Lines

Line rental	Transfer	Install	Monthly rental
Single analogue line	No charge	£99	£11.67
Multi line		£99	£11.67 main line
Multi line Aux. lines		£99 per Aux line	£11.67 each Aux line

If you already have an analogue line, Vodafone will transfer it at no cost, so you only pay for on-going rental charges.

ISDN2 Lines

Line rental	Transfer	Install	Monthly rental
Digital line	No charge	£249	£28.33

If you already have an ISDN2 line, Vodafone will transfer it at no cost, so you only pay for on-going rental charges.

Line Conversions (Connection Charges)

Conversion from	Conversion to	Price
Analogue line	Any ISDN2 product	£249
ISDN2 Standard	ISDN2 System	No charge
ISDN2 System	ISDN2 Standard	No charge
All other ISDN2 conversions	-	£249

ISDN30 Lines

Connections	Contract length	Connection per channel first 15 channels)	Connection per channel (second 15 channels)	Quarterly line rental per channel
New installations and conversions	1 year	£125 (£30)	£30 (£30)	£45.58
	3 year	£125 (£30)	£30 (£30)	£41
Transfers	1 year	No charge	No charge	£41
	3 year	No charge	No charge	£38.73

If you already have an ISDN30 line, Vodafone will transfer it at no cost, so you only pay for on-going rental charges. Rental prices for ISDN30 vary depending on the length of contract. For example, if we install a new line, line rental is £15.19 per month per channel. If we transfer an existing line, the rental for each channel is £13.67 per month. If you sign a three-year contract, this goes down even further to just £12.91 per month per channel.

ISDN30 Direct Dialling Inwards (DDI)

	Contract length	Price
Range set up	All	£100
DDI set up	All	£1
DDI rental (monthly charge per DDI)	All	33p

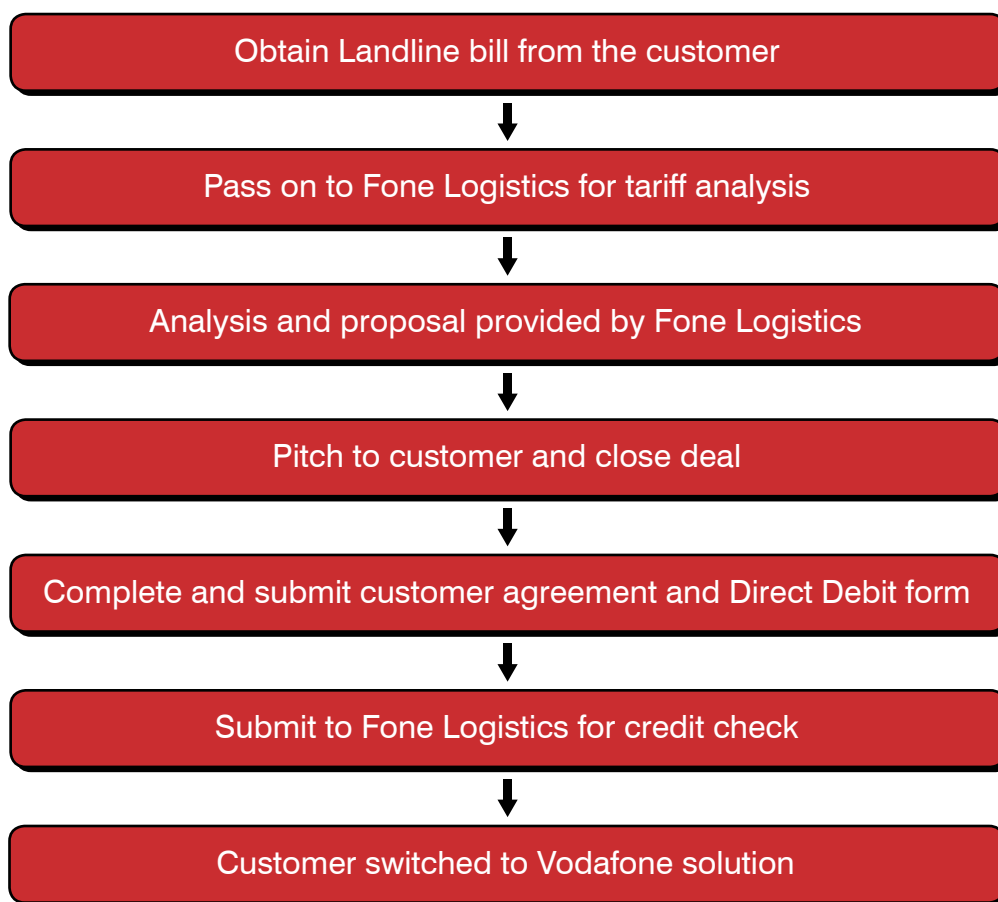
If you want a DDI range, or you want to transfer an existing DDI range, please see charges below. (Range set-up fee and DDI set-up fee does not apply if you're transferring across existing DDI ranges).

Care Packages

Package	Analogue line	ISDN2 line	ISDN30 line (per channel)
Standard Care (support 8am - 5pm Mon - Fri ex. bank/public hols)	Free	Free	n/a
Prompt Care (support 8am - 5pm Mon - Sat ex. bank/public hols)	£2.10 per month	n/a	Free
Total Care (24/7 support. faults responded to within 4 hours)	£4 per month	£4 per month	£3.30 per month
Site Assurance (can divert calls to alternative number if fault occurs)	n/a	n/a	£3 per month



Vodafone Fixed Line Selling Process



Receive ongoing revenue every month!

Example Earning Potential*

Customer spends £1500 per month on their landline bill. You switch the customer to Vodafone fixed line.

Customer reward = 20% reduction of monthly bill to £1200

Your reward = £120 per month revenue share

You could **earn £1440 per annum** for as long as the customer remains on the Vodafone fixed line product.

*Example for illustration only. Saving may vary & may be higher or lower than shown.